



Showroom owner Laura Gilhousen (above) sampled a new Avon fragrance. Mrs. Gilhousen (below) looked through an early day, how-to Avon beauty book. — Telegram photos by Carolyn Plotts

# Avon gets place of its own

By CAROLYN PLOTTS

Laura Gilhousen is not your typical Avon lady. She was introduced to the Avon business in November of 2004, and in the first six months reached the "President's Club" level of sales achievement. Her sights are set on achieving "Circle of Excellence," the highest honor a sales person can reach in their Avon business.

In recognition of her achievement, Avon presented her with an Albee Award, so named for the first Avon representative, Mrs. Albee. The Albee is a statuette of a Victorian lady with her display case of Avon lipsticks. As an Avon representative, there are two ways to make money: 1) Sales and 2) Leadership. Mrs. Gilhousen has chosen both ways, even completing the training required to be a Certified Beauty Advisor.

Her secret to success is simple: You have to be willing to work. Mrs. Gilhousen has recruited sales representatives in Pennsylvania, Missouri, Nebraska and Kansas. Avon has gone big business. She said, "I'm always willing to help any Avon representative — whether they are in my downline or someone else's. If a customer already has a representative, I send the commission to that sales person. My goal is for everybody to succeed and make money."

Mrs. Gilhousen says Avon stands behind their products. She said, "Avon has always offered a 100 percent money-back guarantee. It's been their policy since Day 1." Shoppers can use a credit card for any purchase. With internet access, a representative can go on-line for a lot of their training and for support.

Mrs. Gilhousen said, "Being an Avon representative may be an individual business but you are never alone. Avon is always there



for support." Avon Policy prohibits selling in a retail store unless it is in a metro area. Mrs. Gilhousen said, "I wanted to give the same opportunity to people in our rural area to actually see, feel and smell what Avon had to offer."

So she opened a showroom in October. The 2,500 square feet of space at 118 N. 1st. has a playroom for the children to entertain themselves while their mother browses. Of course, it is stocked with only Avon toys.

With the space available she is able to carry a complete line of Avon products, not just the beauty products. She has products for wellness, clothing, shoes and handbags, T-shirts, sweaters,

glasses, jewelry, facial and body line, men's line, gift items. Services offered in her showroom include: skin-care clinics; makeovers by appointment; and availability to other Avon Representatives to host a "Beauty Bash".

Mrs. Gilhousen said, "The quality of Avon products has really improved over the years. And, they go with what's popular now. I'm excited about a new product line called MARK. It is geared to the younger clients."

Her helpers in the showroom are Beth Cooper and Joan Riemann.

Mrs. Gilhousen is a 1969 graduate of Norton Community High School. She is married to Dennis Gilhousen and they are both active as state officers with the Eagles Club. Their blended family num-

bers eight children and eight grandchildren. She is also chairman of Norton County Blood Drive.

To learn more about Avon call Mrs. Gilhousen at 874-4280 or go on-line to: [www.youravon.com](http://www.youravon.com).

# Severe weather season shouldn't be taken lightly

After record tornado years in 2003, 2004, and 2005, severe weather season is something to consider seriously.

What can we do about tornadoes? We certainly can't stop them. The best we can do is prepare for them and seek shelter before they hit. And, where exactly will they hit? That is something else we don't know. Well, there are sirens that go off to warn us, right? Those sirens are intended to warn people outside. You may or may not hear them inside your work place or at home.

Purchase a NOAA weather radio, keep the batteries charged, and always on. This way you will receive warning.

If you are alerted to a tornado, go to the most central and lowest part of your building. Stay there until the alert passes.

In homes or small buildings, go to the basement or to an interior room on the lowest floor, such as a closet or bathroom. If there is no time to descend, go to a closet, a small room with strong walls, or an inside hallway. Protect yourself from flying debris.

In schools, hospitals, factories, or shopping centers, go to interior rooms and halls on the lowest floor. Stay away from glass enclosed places or areas with wide-span roofs such as auditoriums and warehouses. Crouch down and cover your head. Don't take shelter in halls that open to the south or the west. Centrally located stairwells are good shelter.

In high-rise buildings, go to interior small rooms or halls. Stay away from exterior walls or glassy areas.

In cars or mobile homes, abandon them immediately. Most deaths occur in cars and mobile homes. If you are in either of those locations, leave them and go to a substantial structure or designated tornado shelter.

If no suitable structure is near by,

## Home ed Tranda Watts, Extension specialist



lie flat in the nearest ditch or depression and use your hands to cover your head. Be alert for flash floods.

During a tornado, absolutely avoid buildings with large free-span roofs. Stay away from west and south walls. Remember, seek shelter on the lowest level and go to the smallest room in the center of the building.

If you have other safety questions, please contact your local K-State Research and Extension Office or e-mail: [twatts@oznet.ksu.edu](mailto:twatts@oznet.ksu.edu).

Full Circle Early Bird Registration Deadline Nears

Just a reminder to pick up a registration form for Full Circle. An Aging Expo at your local K-State Research and Extension Office if you have not already done so. The early bird registration deadline is Wednesday, to receive reduced registration rates. The Expo will be held this year on April 27 at the First Christian Church in Goodland and on April 28 at the Circle Inn Restaurant in Osborne. Times for both sessions will be from 3 p.m. to 8 p.m.

Registration includes four outstanding presentations (three you have a choice on), snacks, your evening meal and copies of the presentation materials.

Late registrations will be accepted, but the evening meal cannot be guaranteed. Act now, and plan to attend this important conference.

For information about CEU's, contact Becky at 785-462-6278 at the Northwest Research and Extension Office in Colby.

Questions? E-mail: [twatts@oznet.ksu.edu](mailto:twatts@oznet.ksu.edu).

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# Norton drafting student takes championship

First year drafting student, Michael Ward, was grand champion of the Goodland Drafting Show held April 12. The win earns Michael, a junior at Norton Community High School, a scholarship to Northwest Kansas Technical School in Goodland.



M. Ward

of the ten, so that was outstanding! Official results have not been released yet because they are trying to find out who actually won. It is that close. The kids drawings scored very well. I am excited for them."

Chris Davis took third place in Architectural Elevation. Chris also took first and second place in the Architectural Floor Plan Division with Aaron Daniels taking third. Aaron also took first place in Architectural Elevation, fifth in Architectural Computer Aided Drafting and seventh in Architectural Floor Plan Computer Aided Drafting. Sarah McDiffitt placed eighth in Architectural Floor Plan

Computer Aided Drafting and she took second place in Architectural Elevation. Nathan Morse won first place in Advanced Mechanical. In the Beginning Mechanical division, Shane Pfannenstiel took second, Zac Dreher placed fifth, Josh Sprague was seventh; Devin Marx, eighth, and Kyle Mindrup, ninth.

Other drafting team members were Kristen Hickman, Nathan Felton, Rachael Engelsman, Alyssa Farber, Justin Coffman, Nish Millan, Galen Hildebrand and Vernon Carlton.

The team's next competition will be April 28 and 29 at Fort Hays State University.

Calling all Patsy Cline Fans!!  
Coming to Norton, Kansas

## "Patsy and Friends"

Featuring Annette Cook  
With Peggy Sampson, Mary Baker and Shawn Evans

### Saturday, April 29 - 7:00 P.M.

Norton East Campus Auditorium

Patsy and Friends will bring you a brief song history of the legendary Patsy Cline with fictional narration by a close and personal friend of Patsy. Hear such songs as, Crazy, Walkin' After Midnight, Love Sick Blues, Sweet Dreams and many other favorites.

Tickets: Adults-\$10; Reciprocity-\$5; Age 12 through High School-\$1  
Under 12 and Members-Free

**DOORS WILL OPEN AT 6 P.M.-COME EARLY**

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