

Students participate in Entrepreneur Fair

The fourth annual Cheylin Entrepreneurship Fair was held Thursday in the Cheylin High School gym. There were seven participants and two speakers, Rod Young and Devin Conley.

Ivan Kemp with his Kemp's Klean Kut Lawn Care business, placed first and earned \$500. Second place went to Elizabeth Keltz with her business, Elizabeth's Pigs. She earned \$300. Jacob Brubaker placed third with his Liberty League's Latest business and won \$200.

The first, second and third place awards are given on behalf of the Bird City Century II Development Foundation to help finance their current business or potential business if they choose to pursue it. Otherwise, the money is put back for their college education.

The young entrepreneurs were required to write their company's mission, goals, business description and marketing. They each had a booth and presented their business to those attending the fair.

Both Ivan and Elizabeth are currently pursuing their

businesses while they are going to school.

Ivan started his business in 2009 because, he said, he saw a need for a complete lawn service. He started with 10 customers and bought a used riding mower and a push lawn mower. The following summer, he had 18 customers. The next year, he had 30 customers. He expanded the business to scooping snow, raking leaves, pulling weeds and fertilizing.

Elizabeth sells her pigs to be butchered. She purchased and sold five pigs and made a profit of \$30.06 per pig.

There is a demand for home-grown pigs, Elizabeth said, as there are not many around any more. I feel that the consumer likes to know where their food comes from.

She plans on buying two bred gilts this spring and selling their offspring as butchers. I would like to expand and sell some of the feeder pigs as 4-H prospects and continue to fatten out and sell butchers with the feeder pigs I do not sell.

Jacob's Liberty League's

Latest is a web site dedicated to bringing great sports coverage to the fans of every Western Kansas Liberty League school. In his description, he said he also offers coverage of alternative activities such as scholars bowl and FFA contest.

Receiving Bird City E-Community awards of \$100 each were Jacob Brubaker and Mary Anne Orten. Jacob received the award for his professionalism. Mary Anne with her popcorn business, received the award for a wealth producing business and selling a local product outside the area; not relying on the local economy.

The Bird City E-Community Awards are given on behalf of the Bird City E-Community Fund through NetWork Kansas. These funds are set aside to help with entrepreneurial activities in our community.

Other students participating were ElsaCraig Burr with Elsa's Babysitting business; Tristan Archer with Archer's Pastries; and Reece Leonard with Leonard Hogs.



IVAN KEMP tells about his lawn mowing business at the Entrepreneur Fair on Thursday.



ELIZABETH KELTZ talks about her pig project.



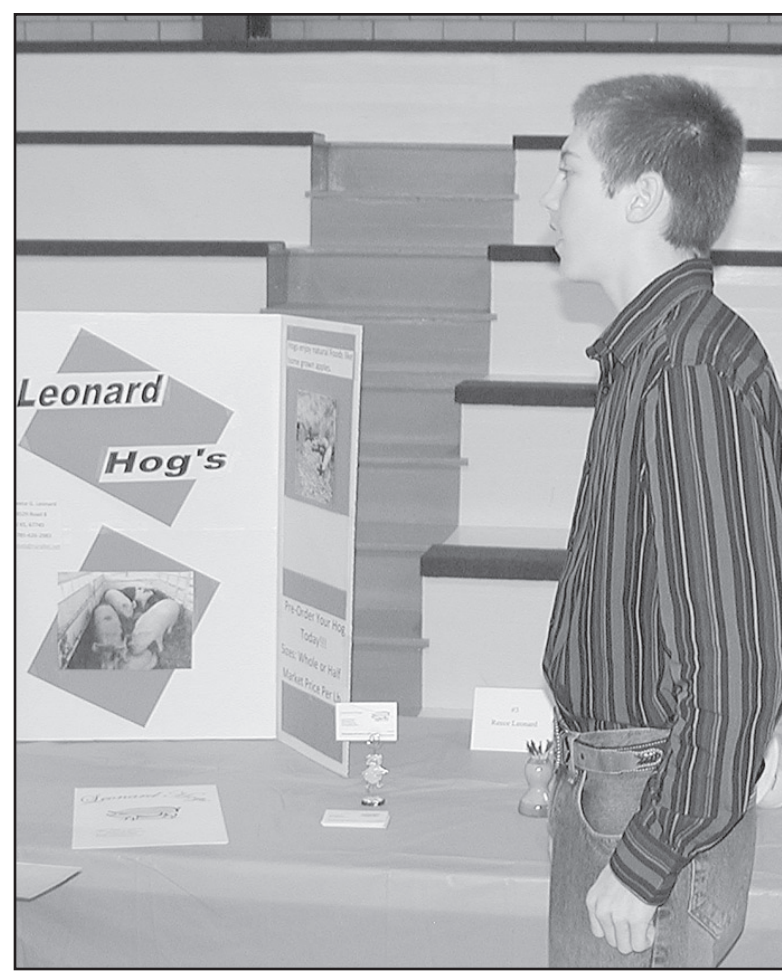
JACOB BRUBAKER tells Brad Schneider about his Liberty League website.



TRISTAN ARCHER, as part of his Archer's Pastries business, is serving a piece of cake.



ELSACRAIG BURR plans to open a babysitting business.



REECE LEONARD is working on establishing a hog business.

Times staff photos by Tim Burr



MARY ANNE ORTEN business will be popping corn.

Estate planning session plans set for April 2 in Bird City

The Bird City Century II Development Foundation board of directors is holding an Estate Planning Seminar and catered dinner starting at 5:30 p.m. on Tuesday, April 2, at the American Legion hall in Bird City. This event is free, and seating is limited. Those planning to attend should contact the office, 785-734-2556, by March 25.

An informative and interactive presentation will be given by Ken Wasserman, estate planning attorney at Norton, Wasserman, Jones, and Kelly

in Salina. Ken has been practicing law since 1972. He works in the areas of planning estates; writing wills and trusts; probating wills; elder law; assisting persons or others who are purchasing homes, land or other property; setting up business organizations and working on business planning and operational matters. He has also had extensive experience with zoning and land use issues; agricultural matters; commercial and baking transactions and tax issues.

The popular myth that estate planning

is only for the affluent that own a lot of assets keeps most Americans from using the benefits that estate planning offers. The truth is that estate planning can benefit most people and help them leave more to their loved ones through reduced taxes, litigation, and unnecessary expenses. Everyone has an estate, regardless of his/her capital, assets, property, or business interests.

Proper planning will ensure that your heirs will receive a greater portion of what you have to leave them and that the

persons you designate to receive certain effects will actually receive them. If you do not make these decisions with an appropriate plan, the state will decide for you according to the laws of the jurisdiction where your assets are held.

Your unexpected death could leave your family and estate in disarray and without appropriate financial management or suitable organization. Estate planning guarantees the meticulous and systematic division of your property and assets according to your expressed desires and

instructions. This is crucial to protect your estate. Estate planning is a sensible and vital part of any financial plan and can save your family from expenses associated with probate court and family divisions and/or tension that may arise after your death.

As host of this Estate Planning Seminar, those attending will be introduced to Bird City Century II Development Foundation board members and ways we can work together for the future of Bird City.